

RES #433-22

ACTION

Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

September 8, 2022

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education
From: Monifa B. McKnight, Superintendent of Schools
Subject: Award of Contracts—Energy Savings Performance Contracting

As a part of our systemwide commitment to sustainability and reducing greenhouse gas emissions by 80 percent by 2027 and 100 percent by 2035, Montgomery County Public Schools (MCPS) desires to implement measures to reduce energy and other utility consumption across our facilities portfolio systemwide. Staff in the departments of Facilities Management and Materials Management conducted a public solicitation process via Request for Qualifications (RFQ) No. 4896.2, Energy Savings Performance, to solicit and engage one or more Energy Services Companies (ESCO) to conduct Investment Grade Audits for MCPS building facilities.

The RFQ generated significant interest from the energy service industry, resulting in the submission of eight proposals. The selection committee reviewed the proposals and conducted interviews of the top five companies. Subsequently, the evaluation committee selected two finalists due to their independent accreditation by the National Association of Energy Service Companies as an ESCO or an Energy Service Provider, their qualifications relevant K-12 experience and strategy for project management, and approaches to technical issues, financial aspects, and innovation.

I recommend the following resolution for your approval:

WHEREAS, Staff in the departments of Facilities Management and Materials Management issued Request for Qualifications No. 4896.2 to solicit and engage an Energy Services Company to conduct an Investment Grade Audit for building facilities; and

WHEREAS, The Investment Grade Audit will include an analysis of each proposed project with projected savings and itemized costs at each project site; and

WHEREAS, Based on the Investment Grade Audit and feedback from staff, the Board of Education may proceed to authorize the Energy Services Companies to implement a full range of energy services and energy-related capital improvements financed through an Energy Savings Performance Contract; and

WHEREAS, Montgomery County Public Schools received eight submissions in response to Request for Qualifications No. 4896.2; and

WHEREAS, On June 7, 2022, the Board of Education authorized J.B.A. Consulting Engineers, Inc., dba NV5 Consultants, to perform an evaluation of the Requests for Qualifications No. 4896.2 submissions from competing Energy Services Companies (Resolution No. 296-22); and

WHEREAS, J.B.A. Consulting Engineers, Inc., dba NV5 Consultants, evaluated the submissions and supported the evaluation committee throughout the Request for Qualifications evaluation phase as a non-scoring member of the selection committee; and

WHEREAS, The evaluation committee reviewed the proposals and conducted interviews of the top five companies; and

WHEREAS, Based upon the evaluation process and the interviews, the evaluation committee selected Ameresco, Inc., principal office located in Framingham, Massachusetts, and local office located in Columbia, Maryland, and NORESKO, LLC, principal office located in Westborough, Massachusetts, and local office located in Glen Burnie, Maryland, to complete the Investment Grade Audits; now therefore be it

Resolved, That the Board of Education authorize the president of the Board of Education and the superintendent of schools to negotiate and execute a contract with Ameresco, Inc., and NORESKO, LLC, to proceed with the Investment Grade Audit Agreements and other related necessary documents.

MBM:MBH:DEE:SPA:lmt